



Announcement of PTT Public Company Limited

Registration Number 0107544000108

PR No. 1110017991

Subject: Bid for The Consultancy Service for Strategy and Implementation of Hydrogen Business Opportunity

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As PTT Public Company Limited intends to invite written Bid for **The Consultancy Service for Strategy and Implementation of Hydrogen Business Opportunity**

Place of delivery at Reference to PTT's terms of reference

Within Reference to PTT's terms of reference

according to the conditions/detail/drawing and the documentation attached to the announcement, which shall be considered as part of this Instruction to Bid, as follows:

- Terms of Reference	1 Set
- Price Bid Form	1 Set
- Form of Bank Guarantee	1 Page
- Form of Power of Attorney	1 Page
- PTT Supplier Sustainable Code of Conduct	1 Set
- Letter of Confirmation on Qualifications to Do Business with PTT	1 Page
- Sample Form of Hire of Work Contract	15 Page

Pre-Bid Conference for clarification shall be held at Microsoft Teams Meeting (Bidder shall receive meeting invitation link after 3:00 PM on January 17, 2022 ) on 18 January 2022 Registration for the Conference shall be during 13:45 to 14:00 and conference shall commence at 14:00 hours. (Speaker MR. NUTTAPONG HARIWONGSANUPAB Employee ID No. 600230 Tel. 0949026566)

The bidder who does not attend the pre-bid conference shall be ineligible to tender.

Submission of Bid Price, evidence and technical documents shall be on 26 January 2022 at 09:00 - 15:00 hour, as follows:

- Contact procurement officer in accordance with the Announcement of PTT Public Company Limited's attachment.

Person who is interested may purchase Bid Documents at the price of Baht - per set (Vat included) from 11 January 2022 to 17 January 2022 during 09:00 - 15:00 hours as follows:

- Contact procurement officer in accordance with the Announcement of PTT Public Company Limited's attachment. ( MISS NARAPORN CHOOSAENG Tel. 02-537-2066/02-537-3921 )

Announced on 11 January 2022



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( MISS SIRINYA KONGCHAROENNUCH )

Material and Commercial Procurement Division Manager

Material and Commercial Procurement Division



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By : MR. NUTTAPONG HARIWONGSANUPAB

Division/Department :

Attachment 1: Criteria scoring

The Consultancy Service for Strategy and Implementation of Hydrogen Business Opportunity

- 1.1. For the consideration of this bidding submitting, PTT will consider by using the rules on price and performance.
- 1.2. PTT will consider by giving points to each topic and the weight. The total weight shall be equivalent to the percentage as following;
  - 1.2.1. Technical Evaluation 80 percent
  - 1.2.2. Commercial Evaluation 20 percent

Topic of Consideration	Weight	Criteria for Consideration
1. Technical Evaluation	80	1. Bidder’s capability (15 point) <ul style="list-style-type: none"> <li>i. Company Profile: Company profile is well-known globally. Have at least 5 branches spreading around all continents. (2.5 point)</li> <li>ii. Financial Information: Company has strong financial profile with revenue at least 100 million USD (2.5 point)</li> <li>iii. Past experiences in Targeted Industry: Company has experiences in market analysis on each fields:               <ul style="list-style-type: none"> <li>1. Hydrogen (2.5 point)</li> <li>2. Renewable energy (1 point)</li> <li>3. Electric vehicle (0.5 point)</li> <li>4. Petrochemical (0.5 point)</li> <li>5. Petroleum (0.5 point)</li> </ul> </li> <li>iv. Market Intelligence such as research in Targeted Industry (publication or article or list of the client to be provided) Company has experiences in market intelligence on each fields:               <ul style="list-style-type: none"> <li>1. Hydrogen (2.5 point)</li> <li>2. Renewable energy (1 point)</li> <li>3. Electric vehicle (0.5 point)</li> <li>4. Petrochemical (0.5 point)</li> <li>5. Petroleum (0.5 point)</li> </ul> </li> </ul>



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	<p>2. Project approach, methodology, and work plan (15 point)</p> <ul style="list-style-type: none"><li>i. Proposed work execution plan by Bidder, including detailed description and activities required for the Completion of the Service: Bidder proposed the scope of work matching or over PTT scope of work (5 point)</li><li>ii. Project approach and methodology (2.5 point). Bidder proposed the technique of analysis with<ul style="list-style-type: none"><li>a. Clear technique for market analysis</li><li>b. Tools of target group identification and suitable model for target group analysis</li><li>c. Methodology to analyze and create strategies of the targeted industry</li></ul></li><li>iii. Project Schedule: Project schedule is matched with PTT plan (2.5 point)</li><li>iv. Specific roles and responsibilities of each team member: All team members have strong experiences in targeted industry (5 point)</li></ul> <p>3. Project team structure and qualification (10 point)</p> <ul style="list-style-type: none"><li>i. Team structure is fulfil scope of work within project schedule timeline (5 point)</li><li>ii. Specify the detail to control the quality of the work along the project (5 point)</li></ul> <p>4. Preliminary recommendation for PTT group (40 point; grading by A (100%), B (80%), C (60%), D (40%) and F (0%))</p> <ul style="list-style-type: none"><li>i. Possibility for implementation (15 point)</li><li>ii. Milestone or way forward to achieve (15 point)</li><li>iii. Impact of strategy on economy: Revenue or market cap (5 point)</li><li>iv. Impact of strategy on environment: GHG reduction (5 point)</li></ul>
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2. Price Evaluation	20	a. Scoring ADVISOR with the lowest quoted price (X) = 20 points X < Quoted price ≤ X*120% = 17 points X*120% < Quoted price ≤ X*140% = 14 points X*140% < Quoted price ≤ X*160% = 11 points X*160% < Quoted price = 8 points Bidder is required to submit the Commercial Proposal that covers all of the Scope of Services stated in this document
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1.3. Only Technical and Commercial Proposals of Bidder who pass the Bidder Qualification evaluation will be opened and evaluated. The Technical and Commercial evaluation include two (2) parts which are 1) Technical Evaluation 2) Commercial Evaluation. The parts combined shall be a total of 100 points.

1.4. PTT will invite ADVISOR to pitch the “Preliminary recommendation for PTT group” with committee around 1.5 hour

## Notice to Bidders

Due to the epidemic of Coronavirus Disease 2019 (COVID-19) in Thailand, and the PTT halts company visits. Please be informed the instruction of getting Bid Package as follow:

1. Fill out the Request for Bidding Document form
2. Submit the fill-out request form and the following required documents to [bidprocurement@pttplc.com](mailto:bidprocurement@pttplc.com)

1. Request for Bidding Document Form

2. Corporate Documents

- In case of Bid by a company or partnership registered in Thailand, there shall be enclosed a certificate of incorporation and a copy of VAT Certificate Form (Bhor. Por. 20) (if any).

- In case of Bid by a company or partnership registered in a foreign country, there shall be enclosed a Certificate of Incorporation and/or Memorandum of Association.

3. Upon receiving of bid package, please check the completeness of the attachments and revert back with "acknowledged receipt".

For any question or inquiry email us at [bidprocurement@pttplc.com](mailto:bidprocurement@pttplc.com) or [naraporn.c@pttplc.com](mailto:naraporn.c@pttplc.com) (Procurement Officer) Call: 02-537-2066 / 02-537-3921

We sincerely apologize for any inconvenience this may cause.



REQUEST FOR BIDDING DOCUMENT

*For PTT*

Dear Material and Commercial Procurement Division Manager

REFERENCE: Announcement No. PR 1110017991

Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_

TITLE: The Consultancy Service for Strategy and Implementation of Hydrogen Business Opportunity

FIRM: \_\_\_\_\_ TEL: \_\_\_\_\_ SAP VENDOR NUMBER: \_\_\_\_\_  
(IF ANY)

BY: \_\_\_\_\_ (FULL NAME)

REQUEST FOR BID 1 SET PRICE: \_\_\_\_\_ - \_\_\_\_\_ BAHT \*E-MAIL \_\_\_\_\_

CASH RECEIPT / TAX INVOICE NUMBER: \_\_\_\_\_ - \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ REQUEST DEADLINE: 17-01-22\_3:00 PM



***FREE***